

# Class Sales Report

ARS Solutions Ltd.

Sorts: Department Description, Class Description

3/11/2003 7:54:17 AM

Filters: YtD Sales does not equal 0.00 and Description does not contain Department

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Class Desc	Dept Desc		PtD Profit	MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit
	PtD Qty	PtD Cost	PtD GP%	MtD Qty	MtD Cost	MtD GP%	YtD Qty	YtD Cost	YtD GP%	PY Qty	PY Cost	PY Profit
	PtD Mkdn	PtD Sales	PtD GP%	MtD Mkdn	MtD Sales	MtD GP%	YtD Mkdn	YtD Sales	YtD GP%	PY Mkdn	PY Sale	PY GP%
<b>Dept Desc: Archery</b>												
Arrows Broadheads	Archery											
	3601	32683.62	13708.37	546	4941.80	2733.24	3601	32683.62	13708.37	7233	64403.04	26084.18
	4316.80	46391.99	29.5	0.00	7675.04	35.6	4316.80	46391.99	29.5	10054.23	90487.22	28.8
Bow Sights	Archery											
	915	6134.16	3140.72	138	929.37	623.43	915	6134.16	3140.72	1747	11340.80	5744.80
	976.99	9274.88	33.9	0.00	1552.80	40.1	976.99	9274.88	33.9	1898.41	17085.60	33.6
Bows	Archery											
	514	46877.12	10459.78	77	7009.67	2279.06	514	46877.12	10459.78	1016	91453.60	17648.48
	4777.96	57336.90	18.2	0.00	9288.73	24.5	4777.96	57336.90	18.2	12122.46	109102.08	16.2
Misc Archery	Archery											
	1315	11301.68	9234.00	198	1696.10	1673.32	1315	11301.68	9234.00	2889	25378.65	20223.99
	1925.47	20535.68	45.0	0.00	3369.42	49.7	1925.47	20535.68	45.0	5066.97	45602.64	44.3
<b>Subtotal 4</b>	<b>Dept Desc: Archery</b>											
	<b>6345.00</b>	<b>96996.58</b>	<b>36542.87</b>	<b>959.00</b>	<b>14576.94</b>	<b>7309.05</b>	<b>6345.00</b>	<b>96996.58</b>	<b>36542.87</b>	<b>12885.00</b>	<b>192576.09</b>	<b>69701.45</b>
	<b>11997.22</b>	<b>133539.45</b>	<b>27.4</b>	<b>0.00</b>	<b>21885.99</b>	<b>33.4</b>	<b>11997.22</b>	<b>133539.45</b>	<b>27.4</b>	<b>29142.07</b>	<b>262277.54</b>	<b>26.6</b>
<b>Dept Desc: Camping</b>												
Coolers	Camping											
	937	4008.82	1532.83	141	597.57	316.02	937	4008.82	1532.83	1876	8001.07	3019.73
	579.08	5541.65	27.7	0.00	913.59	34.6	579.08	5541.65	27.7	1224.54	11020.80	27.4
Lanterns/Stoves	Camping											
	672	14384.69	1566.00	102	2156.28	448.60	672	14384.69	1566.00	1425	30070.13	2750.46
	1419.49	15950.69	9.8	0.00	2604.88	17.2	1419.49	15950.69	9.8	3646.76	32820.59	8.4
<b>Subtotal 2</b>	<b>Dept Desc: Camping</b>											
	<b>1609.00</b>	<b>18393.51</b>	<b>3098.83</b>	<b>243.00</b>	<b>2753.85</b>	<b>764.62</b>	<b>1609.00</b>	<b>18393.51</b>	<b>3098.83</b>	<b>3301.00</b>	<b>38071.20</b>	<b>5770.19</b>
	<b>1998.57</b>	<b>21492.34</b>	<b>14.4</b>	<b>0.00</b>	<b>3518.47</b>	<b>21.7</b>	<b>1998.57</b>	<b>21492.34</b>	<b>14.4</b>	<b>4871.30</b>	<b>43841.39</b>	<b>13.2</b>
<b>Dept Desc: Clothing</b>												
Denim	Clothing											
	3219	68403.75	49650.69	484	10285.00	9070.16	3219	68403.75	49650.69	6497	138061.25	95772.26
	10673.37	118054.44	42.1	0.00	19355.16	46.9	10673.37	118054.44	42.1	25981.52	233833.51	41.0
Footwear	Clothing											
	1356	20228.20	7153.27	204	3033.02	1437.84	1356	20228.20	7153.27	2735	42355.36	13624.37
	2407.07	27381.47	26.1	0.00	4470.86	32.2	2407.07	27381.47	26.1	6220.02	55979.73	24.3
Rainwgear	Clothing											
	1632	51083.04	22427.63	245	7620.11	4432.44	1632	51083.04	22427.63	3209	104209.17	43518.55
	7310.01	73510.67	30.5	0.00	12052.55	36.8	7310.01	73510.67	30.5	16414.19	147727.72	29.5
<b>Subtotal 3</b>	<b>Dept Desc: Clothing</b>											
	<b>6207.00</b>	<b>139714.99</b>	<b>79231.59</b>	<b>933.00</b>	<b>20938.13</b>	<b>14940.44</b>	<b>6207.00</b>	<b>139714.99</b>	<b>79231.59</b>	<b>12441.00</b>	<b>284625.78</b>	<b>152915.18</b>
	<b>20390.45</b>	<b>218946.58</b>	<b>36.2</b>	<b>0.00</b>	<b>35878.57</b>	<b>41.6</b>	<b>20390.45</b>	<b>218946.58</b>	<b>36.2</b>	<b>48615.73</b>	<b>437540.96</b>	<b>34.9</b>

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ARS Solutions Ltd.

Class Desc	Dept Desc		MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit	
	PtD Qty	PtD Cost	PtD Profit	MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit
	PtD Mkdn	PtD Sales	PtD GP%	MtD Mkdn	MtD Sales	MtD GP%	YtD Mkdn	YtD Sales	YtD GP%	PY Mkdn	PY Sale	PY GP%
<b>Dept Desc: Electronics</b>												
Electronics	Electronics											
	2324	537110.44	76027.57	348	80903.78	21293.14	2324	537110.44	76027.57	4575	1049555.99	144372.51
	65184.95	613138.01	12.4	0.00	102196.92	20.8	65184.95	613138.01	12.4	132658.75	1193928.50	12.1
Trolling Motors	Electronics											
	1313	116073.13	17014.11	198	17309.18	4099.74	1313	116073.13	17014.11	2511	228444.23	25694.86
	10482.63	133087.24	12.8	0.00	21408.92	19.1	10482.63	133087.24	12.8	28237.70	254139.09	10.1
<b>Subtotal 2</b>	<b>Dept Desc: Electronics</b>											
	<b>3637.00</b>	<b>653183.57</b>	<b>93041.68</b>	<b>546.00</b>	<b>98212.96</b>	<b>25392.88</b>	<b>3637.00</b>	<b>653183.57</b>	<b>93041.68</b>	<b>7086.00</b>	<b>1278000.22</b>	<b>170067.37</b>
	<b>75667.58</b>	<b>746225.25</b>	<b>12.5</b>	<b>0.00</b>	<b>123605.84</b>	<b>20.5</b>	<b>75667.58</b>	<b>746225.25</b>	<b>12.5</b>	<b>160896.45</b>	<b>1448067.59</b>	<b>11.7</b>
<b>Dept Desc: Guns</b>												
Hand Guns	Guns											
	858	51144.75	8761.86	129	7746.98	2286.72	858	51144.75	8761.86	1684	93968.82	15623.41
	6339.05	59906.61	14.6	0.00	10033.70	22.8	6339.05	59906.61	14.6	12176.93	109592.23	14.3
Shot Guns	Guns											
	226	15855.00	7031.60	33	2270.00	1116.00	226	15855.00	7031.60	467	34170.00	12801.90
	1114.40	22886.60	30.7	0.00	3386.00	33.0	1114.40	22886.60	30.7	5219.10	46971.90	27.3
<b>Subtotal 2</b>	<b>Dept Desc: Guns</b>											
	<b>1084.00</b>	<b>66999.75</b>	<b>15793.46</b>	<b>162.00</b>	<b>10016.98</b>	<b>3402.72</b>	<b>1084.00</b>	<b>66999.75</b>	<b>15793.46</b>	<b>2151.00</b>	<b>128138.82</b>	<b>28425.31</b>
	<b>7453.45</b>	<b>82793.21</b>	<b>19.1</b>	<b>0.00</b>	<b>13419.70</b>	<b>25.4</b>	<b>7453.45</b>	<b>82793.21</b>	<b>19.1</b>	<b>17396.03</b>	<b>156564.13</b>	<b>18.2</b>
<b>Dept Desc: Guns Accesories</b>												
Ammo	Guns Accesories											
	1086	19191.24	6344.97	164	2869.08	1334.18	1086	19191.24	6344.97	2287	41333.09	13764.74
	2622.63	25536.21	24.8	0.00	4203.26	31.7	2622.63	25536.21	24.8	6122.00	55097.83	25.0
Scopes/Bin	Guns Accesories											
	1320	56293.61	14237.71	197	8330.19	2932.04	1320	56293.61	14237.71	2606	115576.20	24677.66
	5584.08	70531.32	20.2	0.00	11262.23	26.0	5584.08	70531.32	20.2	15583.78	140253.86	17.6
<b>Subtotal 2</b>	<b>Dept Desc: Guns Accesories</b>											
	<b>2406.00</b>	<b>75484.85</b>	<b>20582.68</b>	<b>361.00</b>	<b>11199.27</b>	<b>4266.22</b>	<b>2406.00</b>	<b>75484.85</b>	<b>20582.68</b>	<b>4893.00</b>	<b>156909.29</b>	<b>38442.40</b>
	<b>8206.71</b>	<b>96067.53</b>	<b>21.4</b>	<b>0.00</b>	<b>15465.49</b>	<b>27.6</b>	<b>8206.71</b>	<b>96067.53</b>	<b>21.4</b>	<b>21705.78</b>	<b>195351.69</b>	<b>19.7</b>
<b>Dept Desc: Hunting</b>												
Calls	Hunting											
	666	2896.04	1905.20	100	434.75	359.65	666	2896.04	1905.20	1301	5665.46	3673.37
	490.60	4801.24	39.7	0.00	794.40	45.3	490.60	4801.24	39.7	1037.66	9338.83	39.3
Decoys	Hunting											
	1120	6610.19	1605.88	169	995.10	360.11	1120	6610.19	1605.88	2122	12552.08	2872.72
	791.13	8216.07	19.5	0.00	1355.21	26.6	791.13	8216.07	19.5	1713.88	15424.80	18.6
Gun Cases	Hunting											
	969	18492.93	10241.02	147	2811.05	1941.48	969	18492.93	10241.02	1959	36237.67	19194.60
	2548.36	28733.95	35.6	0.00	4752.53	40.9	2548.36	28733.95	35.6	6159.14	55432.27	34.6

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Class Desc	Dept Desc		PtD Profit	MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit
	PtD Qty	PtD Cost	PtD GP%	MtD Qty	MtD Cost	MtD GP%	YtD Qty	YtD Cost	YtD GP%	PY Qty	PY Cost	PY Profit
	PtD Mkdn	PtD Sales	PtD GP%	MtD Mkdn	MtD Sales	MtD GP%	YtD Mkdn	YtD Sales	YtD GP%	PY Mkdn	PY Sale	PY GP%
Gun Clean		Hunting										
	466	872.10	657.41	70	131.06	117.94	466	872.10	657.41	938	1731.20	1227.83
	127.73	1529.51	43.0	0.00	249.00	47.4	127.73	1529.51	43.0	328.79	2959.03	41.5
Hunting Accesories		Hunting										
	1723	24623.50	13339.23	260	3755.63	2475.55	1723	24623.50	13339.23	3422	48755.52	24009.33
	2891.70	37962.73	35.1	0.00	6231.18	39.7	2891.70	37962.73	35.1	8085.01	72764.85	33.0
Hunting Knives		Hunting										
	355	3050.07	1808.71	53	462.04	354.83	355	3050.07	1808.71	760	6173.13	3648.66
	533.37	4858.78	37.2	0.00	816.87	43.4	533.37	4858.78	37.2	1091.31	9821.79	37.1
Scents		Hunting										
	773	3124.07	1958.90	117	472.64	368.29	773	3124.07	1958.90	1414	5550.24	3394.28
	480.50	5082.97	38.5	0.00	840.93	43.8	480.50	5082.97	38.5	993.84	8944.52	37.9
Tree Accessories		Hunting										
	221	11754.99	4913.58	33	1755.27	950.40	221	11754.99	4913.58	420	22339.80	8652.42
	1451.22	16668.57	29.5	0.00	2705.67	35.1	1451.22	16668.57	29.5	3443.58	30992.22	27.9
<b>Subtotal 8</b>	<b>Dept Desc: Hunting</b>											
	<b>6293.00</b>	<b>71423.89</b>	<b>36429.93</b>	<b>949.00</b>	<b>10817.54</b>	<b>6928.25</b>	<b>6293.00</b>	<b>71423.89</b>	<b>36429.93</b>	<b>12336.00</b>	<b>139005.10</b>	<b>66673.21</b>
	<b>9314.61</b>	<b>107853.82</b>	<b>33.8</b>	<b>0.00</b>	<b>17745.79</b>	<b>39.0</b>	<b>9314.61</b>	<b>107853.82</b>	<b>33.8</b>	<b>22853.21</b>	<b>205678.31</b>	<b>32.4</b>
<b>Dept Desc: Ice Fishing</b>												
Chisels		Ice Fishing										
	760	9975.05	6715.49	114	1512.34	1252.42	760	9975.05	6715.49	1541	20120.19	13080.66
	1515.70	16690.54	40.2	0.00	2764.76	45.3	1515.70	16690.54	40.2	3689.00	33200.85	39.4
Fish Houses		Ice Fishing										
	776	62682.13	16470.12	117	9525.50	3610.33	776	62682.13	16470.12	1526	112903.23	28118.43
	7371.99	79152.25	20.8	0.00	13135.83	27.5	7371.99	79152.25	20.8	15669.08	141021.66	19.9
Ice Fishing Tackle		Ice Fishing										
	547	25877.80	23198.17	83	3841.82	4237.85	547	25877.80	23198.17	1087	42899.27	38107.86
	5359.06	49075.97	47.3	0.00	8079.67	52.5	5359.06	49075.97	47.3	9000.80	81007.13	47.0
Ice Sticks		Ice Fishing										
	1846	13450.77	6200.28	279	2037.33	1207.98	1846	13450.77	6200.28	3879	27903.91	12323.22
	1782.99	19651.05	31.6	0.00	3245.31	37.2	1782.99	19651.05	31.6	4469.68	40227.13	30.6
<b>Subtotal 4</b>	<b>Dept Desc: Ice Fishing</b>											
	<b>3929.00</b>	<b>111985.75</b>	<b>52584.06</b>	<b>593.00</b>	<b>16916.99</b>	<b>10308.58</b>	<b>3929.00</b>	<b>111985.75</b>	<b>52584.06</b>	<b>8033.00</b>	<b>203826.60</b>	<b>91630.17</b>
	<b>16029.74</b>	<b>164569.81</b>	<b>32.0</b>	<b>0.00</b>	<b>27225.57</b>	<b>37.9</b>	<b>16029.74</b>	<b>164569.81</b>	<b>32.0</b>	<b>32828.56</b>	<b>295456.77</b>	<b>31.0</b>
<b>Dept Desc: Marine</b>												
Anchors		Marine										
	1629	27242.99	15284.06	246	4110.44	2959.10	1629	27242.99	15284.06	3173	52397.89	28767.02
	4336.66	42527.05	35.9	0.00	7069.54	41.9	4336.66	42527.05	35.9	9018.36	81164.91	35.4
Boat Accessories		Marine										
	1605	59772.38	45795.40	242	9158.92	8365.56	1605	59772.38	45795.40	3329	122660.01	88570.69
	8734.87	105567.78	43.4	0.00	17524.48	47.7	8734.87	105567.78	43.4	23470.11	211230.70	41.9

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Class Desc	Dept Desc			MtD Qty MtD Mkdn	MtD Cost MtD Sales	MtD Profit MtD GP%	YtD Qty YtD Mkdn	YtD Cost YtD Sales	YtD Profit YtD GP%	PY Qty PY Mkdn	PY Cost PY Sale	PY Profit PY GP%
	PtD Qty PtD Mkdn	PtD Cost PtD Sales	PtD Profit PtD GP%									
Motor Accesories	Marine											
	939	13261.79	6284.39	142	1998.94	1227.84	939	13261.79	6284.39	1827	26546.96	11943.82
	1854.03	19546.18	32.2	0.00	3226.78	38.1	1854.03	19546.18	32.2	4276.75	38490.78	31.0
<b>Subtotal 3</b>	<b>Dept Desc: Marine</b>											
	<b>4173.00</b>	<b>100277.16</b>	<b>67363.85</b>	<b>630.00</b>	<b>15268.30</b>	<b>12552.50</b>	<b>4173.00</b>	<b>100277.16</b>	<b>67363.85</b>	<b>8329.00</b>	<b>201604.86</b>	<b>129281.53</b>
	<b>14925.56</b>	<b>167641.01</b>	<b>40.2</b>	<b>0.00</b>	<b>27820.80</b>	<b>45.1</b>	<b>14925.56</b>	<b>167641.01</b>	<b>40.2</b>	<b>36765.22</b>	<b>330886.39</b>	<b>39.1</b>
<b>Dept Desc: Misc Fishing</b>												
Bait Buckets	Misc Fishing											
	1374	14771.63	12072.01	208	2210.21	2167.21	1374	14771.63	12072.01	2699	30458.08	24231.39
	2432.67	26843.64	45.0	0.00	4377.42	49.5	2432.67	26843.64	45.0	6076.63	54689.47	44.3
Downrigger	Misc Fishing											
	1219	215761.19	25581.80	183	32513.13	7589.04	1219	215761.19	25581.80	2423	422034.05	46488.63
	24793.82	241342.99	10.6	0.00	40102.17	18.9	24793.82	241342.99	10.6	52058.09	468522.68	9.9
Misc Fishing	Misc Fishing											
	1926	6816.30	4326.04	289	1024.62	803.29	1926	6816.30	4326.04	3900	13350.28	8079.06
	1022.70	11142.34	38.8	0.00	1827.91	43.9	1022.70	11142.34	38.8	2381.06	21429.34	37.7
Nets/Bags	Misc Fishing											
	1742	20303.22	15569.65	261	3025.06	2755.13	1742	20303.22	15569.65	3466	39289.07	28268.58
	2958.01	35872.87	43.4	0.00	5780.19	47.7	2958.01	35872.87	43.4	7506.39	67557.65	41.8
Tackle Boxes	Misc Fishing											
	849	10401.47	3923.07	127	1557.33	759.50	849	10401.47	3923.07	1689	21040.96	7021.38
	1157.17	14324.54	27.4	0.00	2316.83	32.8	1157.17	14324.54	27.4	3118.07	28062.34	25.0
<b>Subtotal 5</b>	<b>Dept Desc: Misc Fishing</b>											
	<b>7110.00</b>	<b>268053.81</b>	<b>61472.57</b>	<b>1068.00</b>	<b>40330.35</b>	<b>14074.17</b>	<b>7110.00</b>	<b>268053.81</b>	<b>61472.57</b>	<b>14177.00</b>	<b>526172.44</b>	<b>114089.04</b>
	<b>32364.37</b>	<b>329526.38</b>	<b>18.7</b>	<b>0.00</b>	<b>54404.52</b>	<b>25.9</b>	<b>32364.37</b>	<b>329526.38</b>	<b>18.7</b>	<b>71140.24</b>	<b>640261.48</b>	<b>17.8</b>
<b>Dept Desc: Reels</b>												
Casting Reels	Reels											
	736	40131.72	7235.36	111	6078.29	1805.60	736	40131.72	7235.36	1472	80170.70	13065.05
	4657.56	47367.08	15.3	0.00	7883.89	22.9	4657.56	47367.08	15.3	10359.53	93235.75	14.0
Combo Rod Reels	Reels											
	1605	44250.06	-4426.49	242	6577.21	3.37	1605	44250.06	-4426.49	3216	87639.73	-8158.18
	3958.38	39823.57	-11.1	0.00	6580.58	0.1	3958.38	39823.57	-11.1	8831.29	79481.55	-10.3
Spin Cast	Reels											
	1101	17378.31	5294.14	165	2605.36	1108.01	1101	17378.31	5294.14	2254	37036.63	10220.25
	2080.66	22672.45	23.4	0.00	3713.37	29.8	2080.66	22672.45	23.4	5250.79	47256.88	21.6
Spinning Reels	Reels											
	1030	22521.07	6682.53	154	3360.79	1433.91	1030	22521.07	6682.53	2011	43373.77	13256.65
	2898.98	29203.60	22.9	0.00	4794.70	29.9	2898.98	29203.60	22.9	6292.27	56630.42	23.4
<b>Subtotal 4</b>	<b>Dept Desc: Reels</b>											
	<b>4472.00</b>	<b>124281.16</b>	<b>14785.54</b>	<b>672.00</b>	<b>18621.65</b>	<b>4350.89</b>	<b>4472.00</b>	<b>124281.16</b>	<b>14785.54</b>	<b>8953.00</b>	<b>248220.83</b>	<b>28383.77</b>
	<b>13595.58</b>	<b>139066.70</b>	<b>10.6</b>	<b>0.00</b>	<b>22972.54</b>	<b>18.9</b>	<b>13595.58</b>	<b>139066.70</b>	<b>10.6</b>	<b>30733.88</b>	<b>276604.60</b>	<b>10.3</b>

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# Class Sales Report

ARS Solutions Ltd.

Class Desc	Dept Desc												
	PtD Qty	PtD Cost	PtD Profit	MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit	
	PtD Mkdn	PtD Sales	PtD GP%	MtD Mkdn	MtD Sales	MtD GP%	YtD Mkdn	YtD Sales	YtD GP%	PY Mkdn	PY Sale	PY GP%	
<b>Dept Desc: Rods</b>													
Casting Rods	Rods												
	1230	36592.61	13087.98	186	5550.68	2733.46	1230	36592.61	13087.98	2529	73258.61	25397.31	
	5028.11	49680.59	26.3	0.00	8284.14	33.0	5028.11	49680.59	26.3	10961.79	98655.92	25.7	
P.B. Cast	Rods												
	518	3718.88	2640.35	78	560.12	504.10	518	3718.88	2640.35	1028	7297.22	5181.02	
	706.59	6359.23	41.5	0.00	1064.22	47.4	706.59	6359.23	41.5	1386.48	12478.24	41.5	
P.B. Spinn	Rods												
	381	3681.06	2807.12	58	559.41	507.01	381	3681.06	2807.12	766	7377.29	5273.42	
	531.01	6488.18	43.3	0.00	1066.42	47.5	531.01	6488.18	43.3	1405.63	12650.71	41.7	
Rod Accessories	Rods												
	1520	9413.24	4472.59	229	1440.24	888.07	1520	9413.24	4472.59	3096	19650.23	8936.87	
	1346.87	13885.83	32.2	0.00	2328.31	38.1	1346.87	13885.83	32.2	3176.34	28587.10	31.3	
Spinning Rods	Rods												
	846	23135.03	6000.57	129	3525.99	1362.72	846	23135.03	6000.57	1657	44898.45	11408.62	
	2944.94	29135.60	20.6	0.00	4888.71	27.9	2944.94	29135.60	20.6	6256.36	56307.07	20.3	
<b>Subtotal 5</b>	<b>Dept Desc: Rods</b>	<b>4495.00</b>	<b>76540.82</b>	<b>29008.61</b>	<b>680.00</b>	<b>11636.44</b>	<b>5995.36</b>	<b>4495.00</b>	<b>76540.82</b>	<b>29008.61</b>	<b>9076.00</b>	<b>152481.80</b>	<b>56197.24</b>
	<b>10557.52</b>	<b>105549.43</b>	<b>27.5</b>	<b>0.00</b>	<b>17631.80</b>	<b>34.0</b>	<b>10557.52</b>	<b>105549.43</b>	<b>27.5</b>	<b>23186.60</b>	<b>208679.04</b>	<b>26.9</b>	
<b>Dept Desc: Services</b>													
Courses	Services												
	52	0.00	1357.20	8	0.00	232.00	52	0.00	1357.20	87	0.00	2270.70	
	150.80	1357.20	100.0	0.00	232.00	100.0	150.80	1357.20	100.0	252.30	2270.70	100.0	
Rentals	Services												
	169	2958.58	1798.30	26	459.09	358.82	169	2958.58	1798.30	361	6274.23	3880.26	
	528.54	4756.88	37.8	0.00	817.91	43.9	528.54	4756.88	37.8	1128.28	10154.49	38.2	
<b>Subtotal 2</b>	<b>Dept Desc: Services</b>	<b>221.00</b>	<b>2958.58</b>	<b>3155.50</b>	<b>34.00</b>	<b>459.09</b>	<b>590.82</b>	<b>221.00</b>	<b>2958.58</b>	<b>3155.50</b>	<b>448.00</b>	<b>6274.23</b>	<b>6150.96</b>
	<b>679.34</b>	<b>6114.08</b>	<b>51.6</b>	<b>0.00</b>	<b>1049.91</b>	<b>56.3</b>	<b>679.34</b>	<b>6114.08</b>	<b>51.6</b>	<b>1380.58</b>	<b>12425.19</b>	<b>49.5</b>	
<b>Dept Desc: Term Tackle</b>													
Bulk Lures	Term Tackle												
	424	1908.87	1718.24	63	283.00	297.77	424	1908.87	1718.24	923	4157.18	3534.38	
	292.05	3627.11	47.4	0.00	580.77	51.3	292.05	3627.11	47.4	854.61	7691.56	46.0	
Fishing Knives	Term Tackle												
	981	10400.64	5491.97	147	1542.12	1054.41	981	10400.64	5491.97	1939	21001.39	10670.95	
	1619.88	15892.61	34.6	0.00	2596.53	40.6	1619.88	15892.61	34.6	3519.17	31672.34	33.7	
Fishing Line	Term Tackle												
	1137	12419.86	6507.76	172	1828.41	1177.57	1137	12419.86	6507.76	2325	24580.32	11713.12	
	1514.21	18927.62	34.4	0.00	3005.98	39.2	1514.21	18927.62	34.4	4032.61	36293.44	32.3	
Hooks/Snells	Term Tackle												
	1946	15302.39	11442.43	293	2326.62	1996.95	1946	15302.39	11442.43	3818	30267.31	20038.65	
	1674.82	26744.82	42.8	0.00	4323.57	46.2	1674.82	26744.82	42.8	5589.56	50305.96	39.8	

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# Class Sales Report

ARS Solutions Ltd.

Class Desc	Dept Desc											
	PtD Qty	PtD Cost	PtD Profit	MtD Qty	MtD Cost	MtD Profit	YtD Qty	YtD Cost	YtD Profit	PY Qty	PY Cost	PY Profit
	PtD Mkdn	PtD Sales	PtD GP%	MtD Mkdn	MtD Sales	MtD GP%	YtD Mkdn	YtD Sales	YtD GP%	PY Mkdn	PY Sale	PY GP%
Plugs	Term Tackle											
	1164	3776.55	1573.60	176	571.67	325.17	1164	3776.55	1573.60	2288	7375.66	3065.87
	576.31	5350.15	29.4	0.00	896.84	36.3	576.31	5350.15	29.4	1160.19	10441.53	29.4
Sinker/Bobbers	Term Tackle											
	801	1086.82	815.41	121	164.36	151.73	801	1086.82	815.41	1495	2046.68	1494.76
	187.86	1902.23	42.9	0.00	316.09	48.0	187.86	1902.23	42.9	393.51	3541.44	42.2
Soft Baits	Term Tackle											
	1133	2508.31	1744.25	172	381.01	292.67	1133	2508.31	1744.25	2139	4834.60	2855.45
	181.61	4252.56	41.0	0.00	673.68	43.4	181.61	4252.56	41.0	854.46	7690.05	37.1
Spinners/Rigs	Term Tackle											
	1491	3000.46	1479.83	224	451.62	290.24	1491	3000.46	1479.83	2794	5839.50	2801.53
	449.70	4480.29	33.0	0.00	741.86	39.1	449.70	4480.29	33.0	960.13	8641.03	32.4
Spoons	Term Tackle											
	928	2652.19	1491.75	140	401.99	280.91	928	2652.19	1491.75	1949	5417.52	2825.94
	359.58	4143.94	36.0	0.00	682.90	41.1	359.58	4143.94	36.0	915.95	8243.46	34.3
<b>Subtotal 9</b>	<b>Dept Desc: Term Tackle</b>											
	<b>10005.00</b>	<b>53056.09</b>	<b>32265.24</b>	<b>1508.00</b>	<b>7950.80</b>	<b>5867.42</b>	<b>10005.00</b>	<b>53056.09</b>	<b>32265.24</b>	<b>19670.00</b>	<b>105520.16</b>	<b>59000.65</b>
	<b>6856.02</b>	<b>85321.33</b>	<b>37.8</b>	<b>0.00</b>	<b>13818.22</b>	<b>42.5</b>	<b>6856.02</b>	<b>85321.33</b>	<b>37.8</b>	<b>18280.19</b>	<b>164520.81</b>	<b>35.9</b>
<b>Total 55</b>	<b>61986.00</b>	<b>1859350.51</b>	<b>545356.41</b>	<b>9338.00</b>	<b>279699.29</b>	<b>116743.92</b>	<b>61986.00</b>	<b>1859350.51</b>	<b>545356.41</b>	<b>123779.00</b>	<b>3661427.42</b>	<b>1016728.47</b>
	<b>230036.72</b>	<b>2404706.92</b>	<b>22.7</b>	<b>0.00</b>	<b>396443.21</b>	<b>29.4</b>	<b>230036.72</b>	<b>2404706.92</b>	<b>22.7</b>	<b>519795.84</b>	<b>4678155.89</b>	<b>21.7</b>