



AUTOMATIC REPLENISHMENT SYSTEM

The **ARS²** system has been designed to effectively use the information produced from the ARS Point-of-Sale and Inventory Management System to assist in accurate and quick purchasing. With this information, it will:

- Accurately calculate a sales quantity forecast for any item and be responsive enough to react on a **weekly** basis.
- Generate a report of items and quantities that need to be ordered for the specified time period.
- Automatically generate a purchase order based upon the calculated forecast.

What separates the **ARS²** system from all others?

The method it uses to calculate the forecast...

It does not simply rely on minimum and maximum settings or an average monthly sales total. Our forecast is based on a **weighted sales history, seasonality index, vendor lead time, purchase frequency, current quantities-on-hand, and current on-order quantities.**

With the ARS Automatic Replenishment System, you will enjoy numerous benefits, including:

- A faster order reactivity which will allow you to run closer to a “just-in-time” inventory rather than a “just-in-case” inventory.
- A reduction in inventory preventing overstocks and resulting markdowns.
- An increase in turns due to the decreased overstocks.
- The elimination of many hours spent analyzing what needs to be ordered.
- The ability to monitor its effectiveness on a monthly basis.

Ultimately, sales are maximized by quickly responding to unexpected slow times and sales peaks. With the comprehensive ARS retail system you will be more efficient and highly competitive. Only ARS provides both an effective method of collecting vital sales data **and** an accurate system to utilize that information.



For additional information
visit the ARS Solutions Web Site www.arss.com
or call 1-800-547-7120